

What do the Flags Represent in SalesAutomation?

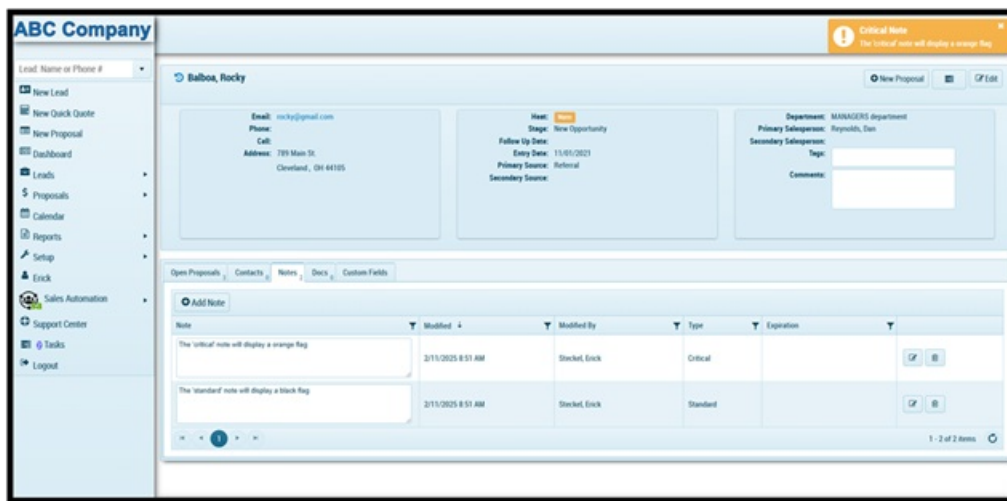
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In the Leads Listing View, you will see a black flag to the left of the lead if the lead has a 'standard' note.

If the lead has a 'critical' note, there will be an orange flag to the left of the lead.

If the lead has a 'standard' and a 'critical' note, the lead will display both orange and black flags.

1. Log into a lead and add a 'standard' and/or a 'critical' note.



2. Click on Leads and then Listing View

3. In the search leads field, type in the name of the lead (ex. Rocky Balboa), and the flag(s) will be on display.

